Federal stimulus program payments for the adoption of electronic health records (EHR) are coming and physician adoption is increasing rapidly nationwide. EHR promises to help physicians better manage their practices so that they have more time for patients – and the sooner you get started, the sooner you may qualify to receive stimulus funds – up to $44,000 for Medicare-eligible providers and up to $63,750 for Medicaid-eligible providers.

EHR can help facilitate simple and secure patient information exchanges between primary care physicians, specialists, labs, private and public insurers, hospitals and pharmacists. Despite the large Centers for Medicare and Medicaid Services (CMS) bonus payments for adoption, some physicians are postponing adoption due to the hardware investment and maintenance requirements, long implementation timeframes, and high initial costs.

UnitedHealthcare Brings You Ingenix CareTracker™ EHR.
UnitedHealthcare is pleased to bring Rhode Island physicians, facilities and other health care professionals an easy and affordable way to adopt EHR, qualify for stimulus funds, and receive all the associated administrative and clinical care benefits. The Ingenix CareTracker EHR tool is a web-based solution, continually refreshed with administrative, clinical, insurance and billing data that puts crucial patient information at your fingertips. What’s more, this EHR tool guarantees that its solution will help enabling physicians to achieve the government’s “meaningful use” criteria, which is required to qualify for stimulus funds.

It’s easy to start and quickly experience the increase in productivity, profitability and patient care:

- **No cost to you until your stimulus funds kick in:** Subscription costs are low and predictable – about $200 a month per provider for the EHR service. However, interest-free loans are available, which can cover all costs for EHR until your government stimulus funds kick in.
- **Use your existing computer or laptop:** Unlike traditional EHR systems, Ingenix CareTracker EHR “lives” on the web, so you won’t have the hassles of architecture management, software, IT fees, or obsolete technology – you just need to have internet access.
- **Save time and meet your business goals faster:**
  - Achieve pay-at-first pass claim rates of up to 97 percent of all claims
  - Reduce accounts receivable days by up to 20 percent
  - Go from contract to claim in 60 days
  - Get speedy, automatic claims submission to more than 1,000 national plans

Start today and be in a great position to maximize your stimulus payment.
Bottom line, Ingenix CareTracker EHR helps you meet the government’s “meaningful use” criteria, which is required to qualify you for stimulus funding, easily and at a low cost to your practice. But you should act now to maximize your stimulus payment. Call us today at 1-866-427-6802 or visit www.uhctogether.com/EHR.

Sincerely,

Stephen Farrell
CEO, UnitedHealthcare New England

*All offers are contingent upon your acceptance of the Ingenix Master Services License Agreement and appropriate product schedule, including transition and training costs of approximately $1,000 per practice, and are not open to current customers. Ingenix is not responsible for and does not guarantee stimulus payments, and you are solely responsible for qualifying under the program for such payments. Interest free loans are available to qualified Rhode Island physicians who are eligible to participate in the stimulus program and who implement the Ingenix CareTracker EHR tool in their practice, through OptumHealth Bank. Payment of an OptumHealth Bank loan is not required until physicians meet meaningful use requirements set by the federal government and stimulus funds are disbursed. For specific eligibility requirements for the stimulus program and how to qualify for stimulus funds, please visit the official government website www.cms.gov/EHRIncentivePrograms. UHC0716a (1)